



**Want to save the world with us?** We develop laser technology for green technologies: more efficient solar cells, low-emission aviation thanks to the shark skin effect, and low-noise tires for electric vehicles—tomorrow's solutions require our commitment today. As a specialist in laser-based surface technology, the 4JET Group supplies complex machines to our global customer base. We are growing in all areas of business and are therefore looking to strengthen our team of engineers and technical and commercial specialists. **We are currently looking for a:**

## Senior Sales Engineer (Remote)

USA

### Tasks

- Selling laser solutions that are integral to some of the world's most advanced manufacturing environments
- Representing laser systems for glass machining, thin-film processing, and wafer singulation
- Representing fully integrated automation, metrology, and customized systems
- Drive growth by engaging deeply with strategic accounts, including the Magnificent 7 and other industry leaders and innovators in your territories in: Consumer electronics, Biotech, Semiconductors, and Other demanding, high-tech industries
- Lead complex solution selling cycles with technically sophisticated buyers
- Manage and nurture key accounts across the U.S., with a focus on the South-West and West Coast
- Regularly travel to customer sites and collaborate with our global teams, including visits to our HQ in Germany

### Requirements

- Minimum 5 years of experience in capital equipment or high-tech solution sales
- Degree in engineering or a related technical field
- Proven ability to sell complex, customized systems to top-tier clients
- Self-starter with a consultative sales approach and technical credibility
- Willingness to travel frequently (domestic and international)
- Based in the United States (remote)

### Benefits

- A pleasant, collegial, and appreciative work environment
- Family-friendly flexible working hours
- Internal and external training opportunities
- A crisis-proof, permanent employment contract
- Health insurance
- Paid vacation
- Competitive salary, bonus
- 401K retirement plan
- Exciting career in a stable growing industry

### Disclaimer

The above statements are intended to describe the general nature and level of work being performed by associates assigned to this classification. They are not to be construed as an exhaustive list of all responsibilities, duties, and skills required of personnel so classified. All personnel may be required to perform duties outside of their normal responsibilities from time to time, as needed.

Send your application to: [Atlanta@4Jet.de](mailto:Atlanta@4Jet.de)

Please indicate your possible starting date as well as your salary expectations.

Further information: [www.4jet.de/en](http://www.4jet.de/en)

All qualified applicants will receive consideration for employment without regard to the individual's race, color, sex, national origin, religion, age, disability, genetic information, status as a military veteran or any other characteristic protected by applicable law.