



**The 4JET Group develops worldwide high-tech laser systems for processing and marking surfaces, as well as for high-quality technical glass and solar cells.**

Over the last ten years, we have grown from a start-up to a medium-sized company, delivering innovative system solutions and services to a global customer base. Now to further our sustainable efforts, we want to help reduce kerosene consumption and CO2 emissions in the aviation industry with a revolutionary laser process. Therefore, we are looking for support in our New Business Team. Do you want to change the world with your impact and experience while shaping the development dynamics of laser technology?

**We are looking for our site in Alsdorf, Germany for a**

## **Business Development Manager Green Aviation**

**To market our LEAF technology for the sharkskin effect**

### **Tasks**

- Introduction and pre-marketing of LEAF technology to the aviation industry (MROs, airlines, OEMs and other target industries)
- Establishing and maintaining relations with potential customers and development partners
- Researching markets and developing business cases and scenarios
- Acquisition of public funding
- Participation in trade shows, symposia, and networking events
- Working on media and social media

### **Requirements**

- University Degree in economics or science related studies
- Professional experience in the aviation industry (supplier, MRO, airline, OEM)
- Enjoys international customer contact and corresponding willingness to travel
- Excellent knowledge of English language (written and verbal), French and German language skills are a plus
- Very good presentation skills as well as a friendly and confident appearance
- Ability to work in a team environment as well as an individual contributor

### **Benefits**

- A job with purpose: we develop world-class green technology
- A pleasant, collegial, and appreciative climate in a modern growth company
- Family-friendly flexibility of working hours with 30-60 days of vacation
- Possibility to work from home / remote office
- Job car and business bike leasing
- Company pension plan and operational health management
- Internal and external training opportunities